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Cohen & Steers Hires David Edlin as National Sales Manager

New York, February 23, 2009—Cohen & Steers, Inc. (NYSE: CNS) announced that David Edlin has joined the firm as a senior vice president and national sales manager. He will set sales strategy for the broker/dealer channel and oversee the external sales force. Mr. Edlin was previously the national sales director at AllianceBernstein Investments. He began his career with Putnam Investments before becoming national sales director for Scudder Investments/Deutsche Asset Management.

“We believe that bringing in someone with David’s experience to head up our national sales team demonstrates our strong commitment to the broker/dealer channel in this challenging market environment,” said Robert Steers, co-chairman and co-chief executive officer of Cohen & Steers. “This is an important distribution channel for us, and David has a long and successful track record managing and developing sales professionals.”

“David’s 20-plus years of experience and his existing relationships with many of our key distribution partners will help us better meet their needs while further developing our open-end fund franchise,” added John McCombe, executive vice president and director of retail sales and marketing. “David will be a great team leader.”

Mr. Edlin said he believes Cohen & Steers’ focus on dividends and diversification makes their products and strategies ideally suited for today’s cautious investors.

About Cohen & Steers. Cohen & Steers is a manager of income-oriented equity portfolios specializing in U.S. and international real estate securities, large cap value stocks, utilities and listed infrastructure, and preferred securities. The company also offers alternative investment strategies such as hedged real estate securities portfolios and private real estate multimanager strategies. Headquartered in New York City, with offices in London, Brussels, Hong Kong and Seattle, Cohen & Steers serves individual and institutional investors through a broad range of investment vehicles.

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